

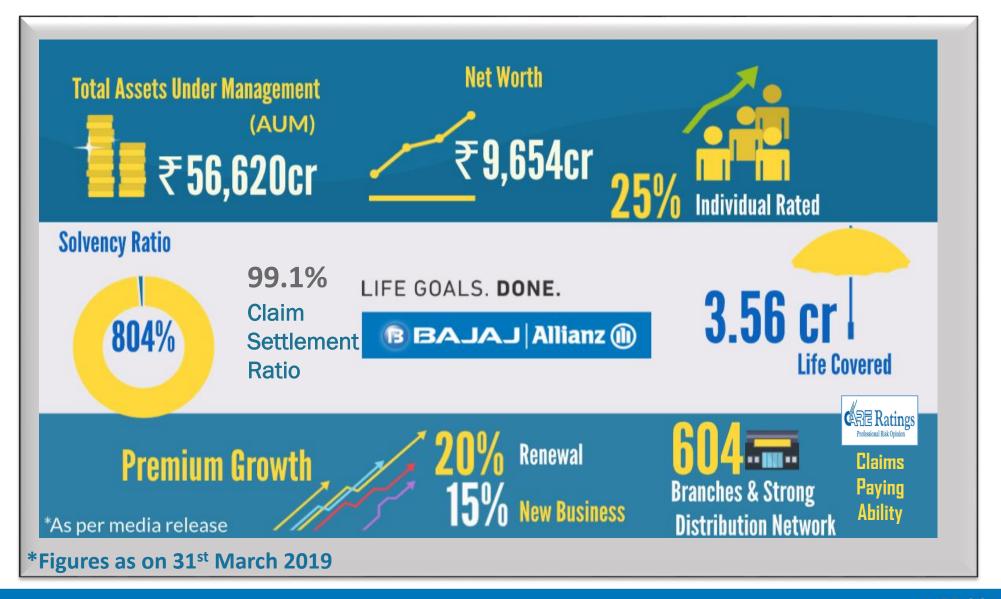
Group Annuity for Employees of SAIL

LIFE GOALS. DONE.





About Bajaj Allianz Life insurance Company

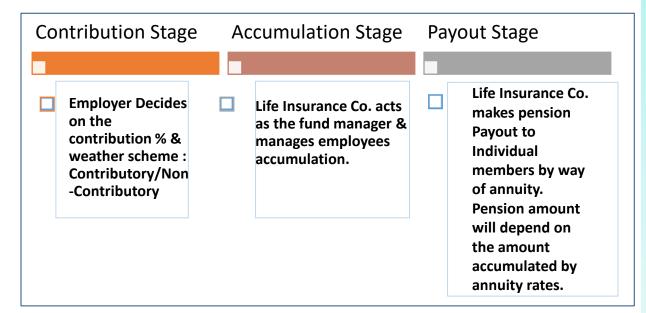


Superannuation

Bajaj Allianz Life Superannuation plan helps employers invest in the fund set aside towards their member's retirement benefit such as pension during their employment. This amount is paid to their employees at retirement or in case of early separation or death.

Stages in Superannuation





Key Features



Employee Benefit Solution to cater to the requirements of Superannuation schemes.



Professionally managed fund with high service levels.



Taxation Benefit as per Income Tax Sections.



Types of Superannuation Scheme

Defined Contribution

Defined Benefit

The employer decides what % to contribute to the superannuation fund in the name of the member/employee right from the person's joining. Pension/Annuity is a function of annuity rates.

The benefit which the employee shall receive post his retirement is fixed in advance (say a % of his last drawn salary).

Group Annuity for Employees

What is Group Annuity

Annuity is an Investment product offered from Insurance Companies to provide regular Income Post Retirement.

Amount of Pension is an amount decided in advance under a Defined Contribution at the time of vesting.

The individual is allowed to infuse additional money of his own to get additional pension.

Type of Annuity for Employees

Immediate Annuity - Pension / Annuity will be paid immediately on vesting. One can choose any of the following option-:

Life Annuity

Life Annuity with Return of Purchase Price

Joint Life (Last Survivor) Annuity with Return of Purchase price.

Joint Life Last Survivor with Return of Purchase Price on death of Last Survivor (100% of annuity to spouse)

Annuity Types

Life Annuity

- The annuity is paid to the primary member as long as he/ she is alive.
- On death of the primary member, any outstanding annuity installments as on the date of death will be paid to the nominee/ legal heir.

Life Annuity with Return of Purchase Price

- The annuity is paid to the primary member as long as he/she is alive.
- On death of the primary member, the purchase price and any outstanding annuity installments as on the date of death will be paid to the nominee/ legal heir and membership ceases.
- If this option is chosen, then the proceeds available to the nominee/members/ legal-heirs of a group deferred pension plan will be converted into annuity irrespective of minimum purchase price, subject to minimum annuity installment per annum as defined by the Act/ Regulations (as amended from time to time).

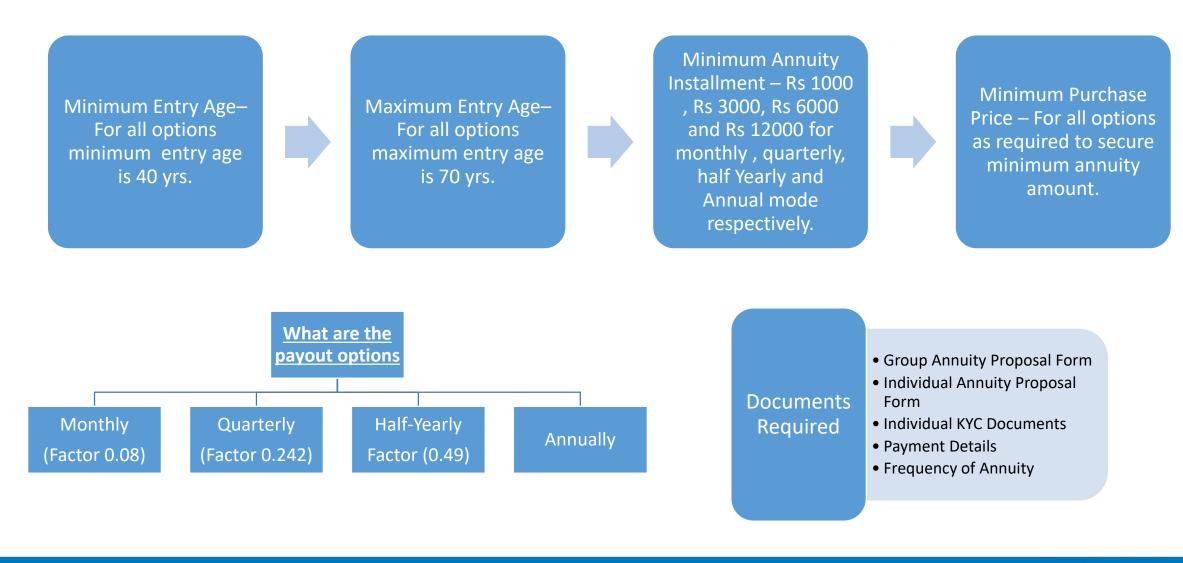
Joint Life Last Survivor with 100% of annuity to spouse

- The primary member and his/ her spouse are covered under the policy.
- The annuity is paid to the primary member or spouse as long as at least one of them is alive.
- On death of the primary member, any outstanding annuity installment as on the date of death and 100% of the annuity installment is paid to the nominated spouse as long as he/she is alive.

Joint Life Last Survivor with Return of Purchase Price on death of Last Survivor(100% of annuity to spouse)

- The primary member and his/ her spouse are covered under the policy.
- The annuity is paid to the primary member or spouse as long as at least one of them is alive.
- On death of the last survivor, the purchase price plus any outstanding annuity installment as on the date of death of the last survivor will be paid to the nominee/ legal heir.

Bajaj Allianz Group Annuity - Eligibility



Current Market Yields in Various Instruments

Broad Indices	03-Jan-2020	Week Ago	Month Ago	Year Ago
1 Year AAA Corporate Bond	6.68%	6.82%	6.67%	8.52%
3 Year AAA Corporate Bond	7.33%	7.43%	7.11%	8.51%
5 Year AAA Corporate Bond	7.54%	7.77%	7.44%	8.33%
1 Year G-Sec	5.53%	5.69%	5.35%	6.82%
3 Year G-Sec	6.27%	6.32%	6.03%	7.06%
5 Year G-Sec	6.34%	6.46%	6.18%	7.33%
10 Year G-Sec	6.51%	6.50%	6.46%	7.43%
Forex Reserve (\$ in billion)	457.47*	454.95**	451.08	393.40@@

Why an Insurance Managed Funds will yield higher return?

The current pool of insurance companies have been created over a period of last 10 years and thus have a higher carry income. Investors would get advantage of current pool and thus would get comparatively better returns than current market yield.

Insurance companies like Bajaj Allianz are managing a pool of over 10,000 crores which gives them a room to trade and generate higher returns.

Insurance Companies can invest with a long term view maintaining a very low liquidity as they keep getting fresh funds on a regular basis.

How Bajaj Allianz is Safe

Financial Regulations

It is mandatory for each and every private insurer to deposit an amount of Rs. 100 Crores, as paid up capital, with the Reserve Bank of India, prior to grant of license by IRDA. This step will take care that small players do not make insurance business a crowded business.

In Traditional Funds Minimum 40% of the premium collected by any insurer in any financial year has to be invested in the Government sector i.e. Central government, State government and other approved bonds and securities.

Balance 60% can only be invested in bonds rated AA+ and above.

This will ensure that money invested by the investor in the insurance schemes, will remain in the hands of Government, hence there is no chance of insecurity to public money.

Although all private insurers have one foreign partner to maximum extent of 49% in their equity, still not a single rupee can be invested out of India i.e. no foreign investments this will ensure funds availability for Indian industry.

In Traditional Funds an amount equal to 95% of the profits generated, every year has to be compulsorily distributed amongst the policy holders as Bonus. This is the minimum limit. This will force the insurance companies to provide maximum benefits to the policy holders.

Even a check on management expenses has been sought. These can not exceed 15% of the total earnings of the insurance company in a year. This will ensure that the public money is not spent leisurely by the management of the insurance company

Administrative Regulations:

An amount equal to the 50% of the total sum insured, assured by the company, has to he kept as Reserve Fund or Life Insurance Fund, at all the times.

No insurer for the sake of issue of bonus to the policy holders or for the sake of issue of dividends to its shareholders can utilize Life Insurance Fund.

Every insurer shall invest and keep invested at all times, assets equal to or not less than the sum of all liabilities to the policy holders on account of matured claims (+) maturing claims (-) amount of premium which has fallen due (-) amount due to the policy holders as loans granted.

Every insurer shall furnish to the IRDA a certified copy of every report including abstract of proceedings of general meetings.

The IRDA has prohibited loan distributions. No insurer shall grant any loans or temporary advances either on hypothecation or on personal security to any of the directors, managers, managing agent, actuary or any other officer of the company.

IRDA has put restrictions on the excessive remuneration to any of the directors, managers or officers of the insurance company. If at any time IRDA feels that any officer or director is being paid higher salaries than the standard norms of the industry, it can call upon the insurer to alter such remuneration or seek resignation of the officer, in case he refuses to accept such alteration.

IRDA has the power to appoint such staff and at such places for the scrutiny of returns, statements and information furnished by the insurers under this Act and generally to ensure the efficient performance of the insurance company.

NPA Status Bajaj Allianz Vs LIC & SBI

Life Fund INR
20000 Cr

Pension Fund – INR 3615 Cr

ULIP Fund INR 365 Cr SBI
Life Fund – INR 50
Cr
Pension Fund- NIL

ULIP-NIL

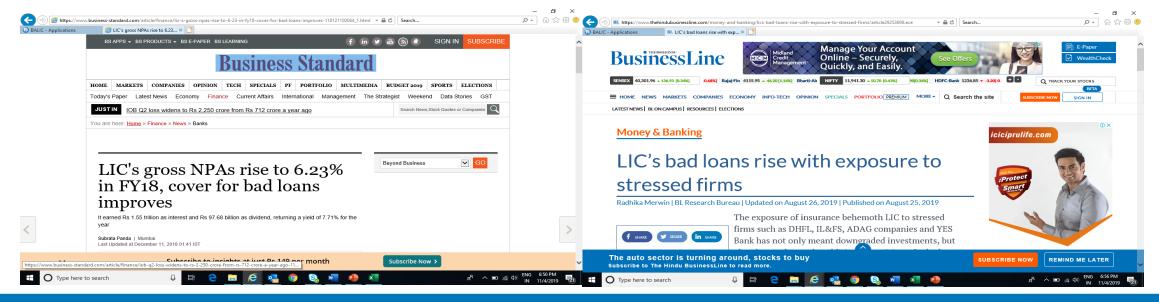
Life Fund- NIL

Pension Fund –
NIL

ULIP-NIL

Source:-

- L33 Disclosure Submitted to IRDAI by respective Insurance Company.
- Public Disclosure\L-33-NPA-Life.pdf



Bajaj Allianz Group Annuity - RULES

Annuity rate is irrespective of sex

No policy loan allowed

Policy Can not be assigned Policy can not be surrendered No Bonus is payable in this Policy

Annual Life Certificate is needed

Group Annuity Rates



Annuity Type	Purchase Price	Monthly	Quarterly	Half Yearly	Annually
Life	10 Lac, Age 60	5589	16906	34231	69860
Joint Life	10 Lac, Age 60	4866	16906	29807	60830
Life ROC	10 Lac, Age 60	3930	11890	24074	49130
JLROC	10 Lac, Age 60	3852	11652	23594	48150

Bajaj Allianz Group Annuity - Documents

Members Should provide Annuity Forms with KYC Documents

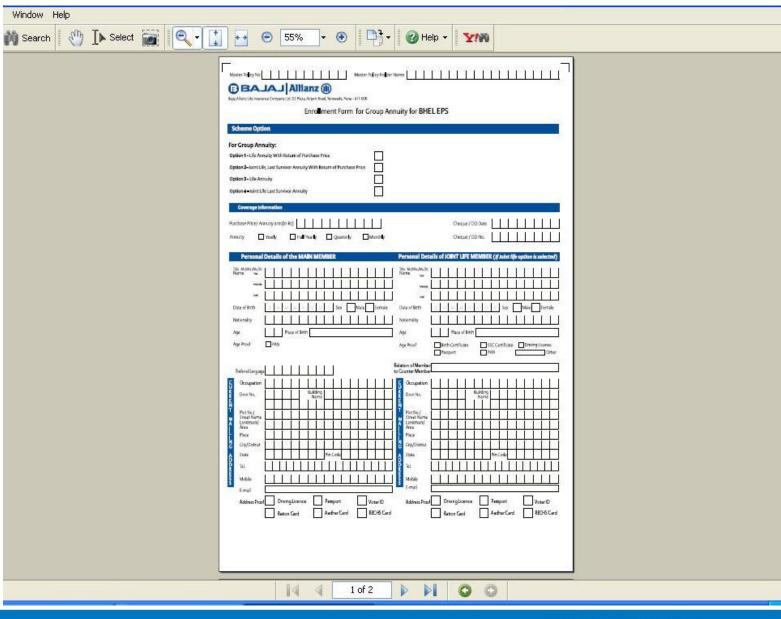
They should provide the details of members for whom they want to purchase the annuity.

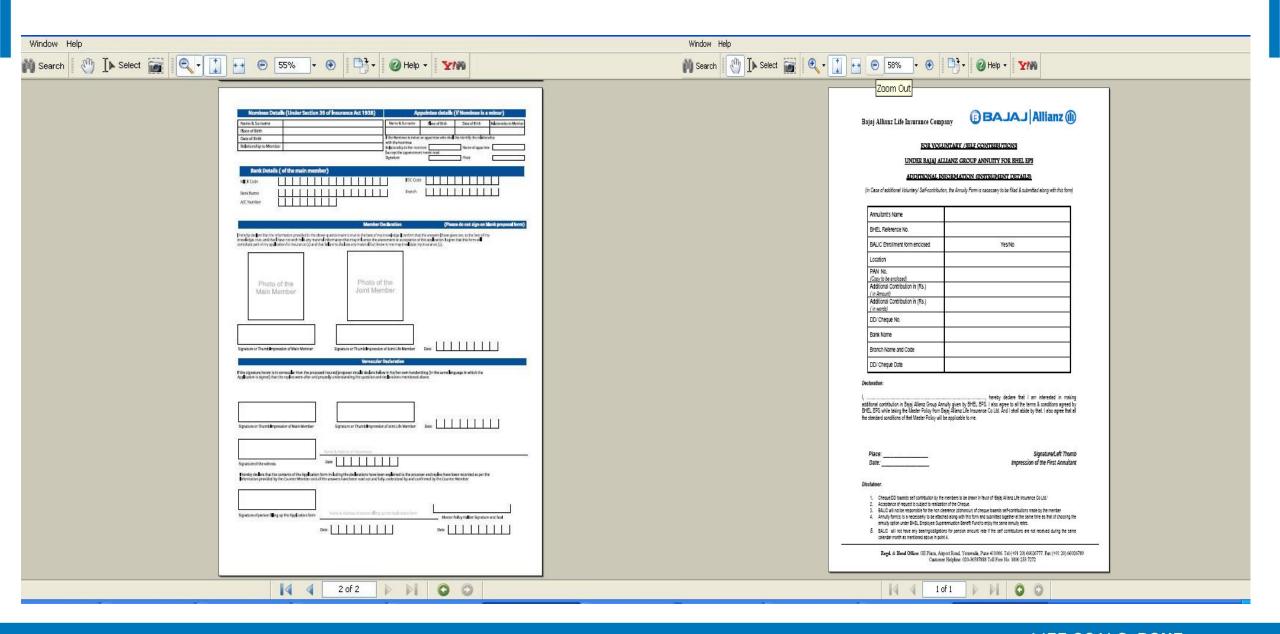
They should issue a cheque or DD favoring BALIC in case the member is willing to buy additional annuity for issuance of Annuity/Pensions for their members.

Details of Bank A/c's for each individual is must for payment of annuities through ECS.

Document Checklist- Form, Bank Details Photographs, Pan Card, Address proof

Nominee details for ROC Cases must be provided.





Process Flow

The employee shall Bajaj Allianz will begin Annuity payment will be choose option of annuity payments of annuity one processed by SAIL and tick against the month post receipt of Pension Trust. same in annuity form Payments. In case he/she opts for additional annuity He A list of employees along Annual Life Certificate must fill additional with form should be sent will be required. annuity form and to Bajaj Allianz. provide the In case of Death, The Form duly filled shall Intimation must be given be submitted to Local immediately. Additional Cheque/DD details. unit along with other annuity paid if any can necessary documents. be recovered.

Castrol

Standard Chartered

TATA COMMUNICATIONS

6 FEDERAL MOGUL

GOETZE INDIA

ERICSSON **S**

MARUTI S SUZUKI

Way of Life!

Supreme INDUSTRIES, INC.

MNC Clients





























Bank Clients





























PSU Clients























....and many more





Help/Assistance



Thank You!!